

STATE OF TENNESSEE

Health Link: Comprehensive Care Management: A Closer Look

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Maria Montanaro

Maria Montanaro is a Director within Navigant's Government Healthcare Solutions practice. She has provided executive leadership to health plans, primary care provider groups, integrated networks, and state departments of health and human services. Maria has planned state and organizational budgets, set strategy, led mergers, developed policies, implemented programs and participated in Medicaid reform initiatives in collaboration with state and governmental leaders, insurers, providers, consumers and advocates. Her expertise spans both the medical and behavioral health field Throughout her career, she has worked closely with state and national legislatures, governmental agencies and local communities. Maria is regarded as a trusted leader and expert in the field of community based primary care and public health.



Learning Objectives

At the end of this webinar you will:

- Have an understanding of the Health Link service, Comprehensive Care Management
- 2. Understand how to use Population Management for improving health outcomes for Health Link members
- 3. Be able to develop an Integrated Care Plan for Health Link members



Introduction and Overview of Series

Health Link Services Deep-Dive:

- 1. Comprehensive Care Management
- 2. Care Coordination
- 3. Health Promotion
- 4. Transitional Care
- 5. Member and Family Support
- **6.** Referral to Social Supports



What is Comprehensive Care Management?



Comprehensive Care Management

- As defined in the Tennessee Health Link Provider Operating Manual:*
 Initiate, complete, update, and monitor the progress of a comprehensive person-centered care plan as needed.
 - Example: creating care coordination and treatment plans

Code	Activity	Member or Collateral	Face-to-face or Indirect
G9004	Comprehensive care management: Initiate, complete, update, or monitor the progress of a comprehensive personcentered care plan	UA: Member UB: Collateral	UC: Face-to-face UD: Indirect



Four Components of Comprehensive Care Management

The Comprehensive Person-Centered Care Plan

- 1. Initiate: Identifying members
 - a. Gathering member information using EHR and CCT and member reports
- 2. Complete: Assemble the information, developing the plan
 - a. Educate members or parent/guardians about their conditions and how to manage them
 - b. Assess members' or parent/guardians' perceived barriers to treatment
- 3. Update:
 - a. Regular reassessments for capturing new information or changes
 - b. Include information from other providers
- 4. Monitor members' participation in and response to treatment
 - a. Regular brief check-ins (by phone or in person) to assess progress



Comprehensive Care Management: Managing the Health Link Population

- Managing the Health Link population can be achieved through adopting a population management approach to care
- The tools you will need include:
 - Health Link Members
 - CCT
 - EHR
 - Care Manager
 - Health Link Team
 - Treatment Team (including both internal and external providers)





Population Management



What is Population Management?

 Population-based care focuses on the health of an entire patient population by systematically assessing, tracking, and managing the group's health conditions and treatment response across the entire target group, rather than just responding to the patients who actively seek care.



Key Principles for Population Management

Population-Based Care: Focus on caring for the whole population you are serving, not just the individuals actively seeking care



Data-Driven Care: Utilize data and analytics in order to make informed decisions to serve those in your population who most need care



Evidence-Based Care: Make use of the best available evidence to guide treatment decisions and delivery of care



Care Management: Engage in actionable care management for the population you serve



1. Population-Based Care

- One of the key changes an agency must make to become a health home is transitioning from care that is driven by a series of individual patients' current chief complaints to care that is driven by analyzing the whole population or subpopulations served for care gaps, and then using data analytics to select a group of patients with the most urgent care needs for the greatest opportunities for care improvement.
- Using the CCT and EHR to track the patient care data over time and can select for a particular condition, set of characteristics, practice/provider group, or other parameter.
- Providers need staff assigned to actively and systematically assess, track, and manage the group's health conditions and treatment responses.



Develop capacity to gather and aggregate data to use in three ways:

- 1. Develop a comprehensive picture of overall care received and current care gaps for each individual patient/client.
- 2. Sort out which individual patient/client should receive immediate attention that day/week out of their total health home population.
- 3. Track improvement in both process and clinical outcome performance indicators, both internally and in comparison to other health problems.

One of the greatest flaws of current care delivery:
Depending on the patient's ability alone to know when they need care and what care to ask for.

2. Data-Driven Care

- Data-driven care is essential for successful population management and makes the difference between success and failure for health homes with value-based contracts.
- Providers engaged in population management are continuously engaged in
 - o collecting,
 - o organizing,
 - sharing, and
 - o applying objective, valid clinical data to guide treatmant





Using Data-Driven Care

FIRST STEP: Gather the Data

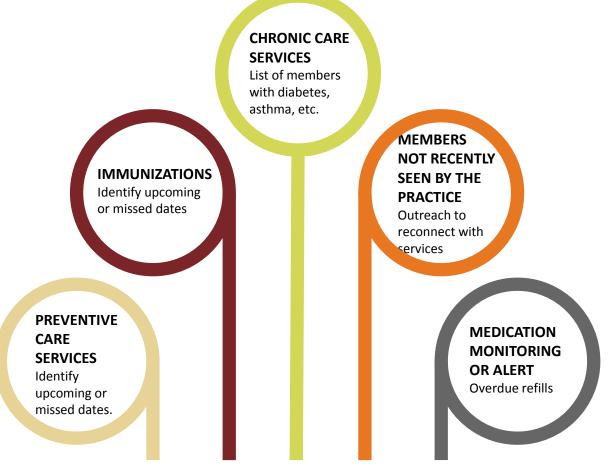
- Using the CCT and EHRs to develop data sets with individual demographic, health, and community status information and strategy for obtaining and integrating the available data sets for program planning and individual care management.
- There are two major sources of individual personal health information usually available for this initial analysis:
 - Payer patient claims information from the CCT (Patient claims information has the advantage of providing a limited record of all care by all providers funded by that individual payer)
 - 2. EHR data extracts
- Claims provide a record of all medications, ER visits, hospital admissions, outpatient visits, and specialty services. They include dates of service, providers, diagnoses, billing codes, pharmacy details.

SECOND STEP: Using the Data

- Use the CCT to organize by diagnosis, assessment, or lab results as well as subgroups (e.g., members with schizophrenia and diabetes and recent hospitalizations) or individual patients with specific treatment needs (e.g., patients without a primary care visit in three or more years).
- Registries can identify subgroups of patients who are overdue for a follow-up appointment or necessary procedure.
- The data can be sorted by provider or by practice in larger systems, allowing organizations to evaluate performance and identify training needs.
- Some EHRs can be customized to provide a registry function or can be modified to allow for integration with the registry.

Analyzing the Population

Identifying common characteristics among members, such as:





Feedback from Coaches on Health Link Provider Successes

- ✓ Teams receive on-going training and in-services on physical health conditions and how they impact behavioral health
- ✓ Comprehensive assessment has been expanded to include physical health
- ✓ Comprehensive care plans have been expanded to be more integrated:
 - Primary care conditions
 - Preventive care needs
 - Family history
 - Self management goals
- ✓ Updated workflows to include physical health:
 - The clinic RN and directors are now utilizing different strategies to maintain an up-to date problem list and include medical recommendations from the primary care providers
 - Specific staff designated as the care manager- support and oversight has improved accountability for these functions/tasks
 - Staff is using the CCT daily to track ADTs and scheduling follow-up appointments in a timely manner
 - The treatment planning and assessments have always been done as a part of their intake process. However, the physical health integration just became a part of their care after becoming THL.
- ✓ Through collaboration with other providers who are involved in their patient's care, they are closing gaps in care
- ✓ Improved outcomes:
 - One Health Link organization reported improvement in BMI rates by 75% from baseline in January 2017
 - A1c rates have improved by 53%.



Using Data

- Using data for managing member care is a relatively new way of providing care for many behavioral health organizations
- It's easy to become overwhelmed with all the data
- Implementing effective ways of managing the data is needed



Health Link Behavioral Health Quality Measure Ranges

Behavioral Health Quality Measures	Highest	Lowest	Benchmark
7- & 30-day psychiatric hospital/RFT readmission rate			
7 day rate	0.0%	10.4%	<=5.0%
30 day rate	0.0%	24.6%	<=15.0%
Antidepressant medication management			
Effective acute phase treatment	72.7%	27.0%	>=55.0%
Effective continuation phase treatment	49.0%	11.0%	>=40.0%
Follow-up after hospitalization for mental illness within 7 and 30 days			
7 day rate	83.0%	15.4%	>=60.0%
30 day rate	89.0%	34.1%	>=75.0%
Alcohol & drug (A&D) dependence treatment			
Initiation of A&D dependence treatment	69.5%	36.0%	>=45.0%
Engagement of A&D dependence treatment	29.3%	6.0%	>=15.0%
Use of multiple concurrent antipsychotics in children/adolescents	0.0%	16.7%	<=1.0%

Report Period: 01/01/2017 – 12/31/2017



Health Link Physical Health Quality Measure Ranges

Physical Health Quality Measures	Highest	Lowest	Benchmark
BMI and weight assessment			
Adult BMI screening rate	82.3%	39.4%	>=60.0%
BMI percentile (children)	75.0%	19.2%	>=30.0%
Comprehensive diabetes care (composite 1)			
Eye Exam	63.0%	16.7%	>=40.0%
BP < 140/90	45.8%	2.0%	>=50.0%
Nephropathy	96.3%	81.1%	>=85.0%
Comprehensive diabetes care (composite 2)			
HbA1c testing	88.0%	70.7%	>=85.0%
HbA1c poor control (>9%)	86.5%	49.0%	>=50.0%
EPSDT Well-child visits ages 7-11 years	100.0%	33.3%	>=55.0%
EPSDT Well-child visits ages 12-21 years	60.0%	32.8%	>=45.0%

Report Period: 01/01/2017 – 12/31/2017



Health Link Efficiency Measures (per 1,000 Member Months)

Efficiency Measure	Highest	Lowest	Benchmark
All cause hospital readmissions	0.78	8.39	<=1.76
ED visits	97.12	193.26	<=172.54
Inpatient admissions	7.18	30.43	<=21.47
Mental health inpatient utilization	2.81	15.62	<=10.90
Inpatient psychiatric admissions	3.77	29.05	<=13.67

Report Period: 01/01/2017 - 12/31/2017

3. Evidence-Based Care

- Using the best available evidence to guide treatment decisions and delivery of care. Organizations need to utilize care guidelines in order to condense and summarize all available research regarding the best way to address a clinical problem (e.g., a care guideline for treat-to-target depression care).
- Embedding evidence-based guidelines in the routine provision of care through EHRs allows providers and members access to evidence needed for care decisions.
- Embedded decision flow charts for various conditions help users sort through the evidence-based treatment options and decide upon the best course of action.
- Clinical decision support using data analytics to match a single evidencebased care recommendation out of a whole guideline to an individual specific clinical situation is invaluable. Clinical decision support embedded within EHRs means that health care providers need not memorize multistep guidelines or spend their limited time looking up care guidelines.

Care Management – Putting Population Management into Action

Using Data:

- Care managers use CCT (risk scores, etc.) to select patients with high utilization of avoidable services (such as ER and hospital). After selection, members are analyzed as a population to identify their common characteristics
- Examples of common characteristics include:
 - Particular diagnoses
 - Comorbid mental health and substance use conditions
 - Chronic pain
 - Polypharmacy
- This allows for identification of member-specific actionable care gaps for members not receiving the best care for their conditions



Care Management: Care Gaps

CARE GAPS INCLUDE:

- ✓ Not having received a recommended preventive care screening.
- ✓ Not having received recommended monitoring laboratories for the selected chronic conditions
- ✓ Not receiving the recommended best practice treatment for chronic conditions
- ✓ Non-adherence to medications
- ✓ Lack of periodic follow-up with primary care or behavioral health providers.



Addressing Non-Adherence

- Some members are non-adherent with treatment. How can this be addressed?
 - Providing education: Help the member to understand the conditions and the recommended treatments
 - Understanding barriers: Explore potential social determinants that may interfere with adherence. May require linking with community resources such as transportation
 - Provide prompts that may increase adherence such as electronic or telephonic





Care Management: Member Outreach

- The care manager uses the CCT to monitor and identify care gaps. Once care gaps are identified, the care manager and the integrated care team decides who will intervene regarding the identified care gap.
- The team should include **all members** of the mental health treatment team including the Health Link team.
- The nurse care manager or another delegated member of the team reaches out to the patient on a regular basis (often weekly at the start and then more infrequently as the patient begins to improve) to assess how he/she is doing, educate, and intervene in additional care gaps.
- A nurse often manages labs including education, tracking, and follow up.
- The check-ins can be brief (usually 15 to 20 minutes), and some can be conducted by phone or in person.

NOTE:

TN

The provision of care management solely by telephone (i.e., with the care manager never having met face-to-face with the consumer), has not been found to be as effective as in-person care management

Care Management: Team Meetings

- Care management by phone contact is effective when there is already an established face-to-face personal relationship between the care manager and the member, and combining telephone and in-person check-ins can be effective.
- Care managers typically use a registry (CCT, EHR, or spreadsheet) to keep track of member panels and to make sure that they are followed up with regularly.
- The care team meets on a regular basis (usually weekly) to:
 - 1. Review panel of members
 - 2. Prioritize which have the most urgent immediate need for care or opportunity for improvement
 - 3. Plan which members of the team will be responsible for which interventions with which clients
- The selected care team member communicates recommendations to the treating provider (could be primary care or behavioral health provider), who then works with the patient to change the treatment plan and fix the identified care gap.

Case Management: Delegating Responsibilities

- Care management functions can be taken on by different types of providers. The training and credentials of the care managers determine the functions they can appropriately take on, with more limited services being provided by those with less training.
- When using non-credentialed staff, it is important to provide regular supervision and support from licensed team members, especially those with nursing backgrounds that can address specific medication concerns.
- Additionally, non-credentialed staff have the advantage of being lower-cost than licensed care managers. Care management teams integrating both are likely to more be effective and lower-cost than either used alone.

Historically, care management has been provided by nurses and social workers (or equivalent master's-level professionals). Social workers are trained in their professional schooling to do coordination activities, whereas nurses have been schooled in medical management and education.

Mental health case managers and peer specialists are increasingly being trained in care management to augment nurses and social workers. While they may have less formal training, peer specialists and community health workers often have lived experience successfully addressing multiple chronic conditions for themselves or their loved ones and can support clients with a high degree of cultural competence.

Developing Integrated Care Plans



Member Assessment

- Should include multiple domains to get an accurate view of the strengths, needs, and barriers of members in order to create a realistic person-centered care plan.
- May require obtaining health records from other providers or making referrals for identified follow up

Physical Health Mental Health Substance Use Social Pharmacy Determinants Rehabilitative of Health Long-Term Dental Vision Care



Health records are shared among providers so that services are not duplicated or neglected

- Duplication among healthcare services is a problem in multiple ways
 - Increased cost when each provider orders the same diagnostic labs or provides other duplicative services for member care
 - Increases the chance that the member may:
 - Get annoyed at duplicate requests and refuse
 - Have challenges with transportation or getting additional time off from school or work
 - Feel that the providers are not coordinating care (hint: they usually aren't)
- Obtaining member Release of Information (ROI) for care coordination:
 - Authorization to share health information with other providers
 - Request health information from other providers
 - Maintain a log for easy access to determine the ROIs on file as well as expiration dates to avoid lapses



The Care Plan*

- 1. Clearly identifies primary, specialty, behavioral health and community networks and supports that address their needs
- 2. Clearly identifies family members and other supports; they are included in the plan as requested by the member
- Clearly identifies goals and timeframes for improving the member's health and health care status, including interventions for achieving goals
- 4. Includes outreach and engagement activities that will support engaging members in care and promoting continuity of care
- 5. Includes periodic reassessment of the individual needs, identifying progress in meeting goals and changes in the plan based on the member's need.
 - a. Tracking tools are useful to determine timeframes for reassessments. For example, preventive screenings, EPSDTs, labs and other checks for chronic conditions (e.g., blood pressure or blood sugar checks) will all have different timeframes based on recommended guidelines.



Goals

SMART

S: I want to improve my fitness level

M: Walking 2 miles with ease

A: I will walk three days per week, increasing the distance each week by ¼ mile

R: Frequent walking is relevant to my other goals of controlling my blood pressure and reducing anxiety

T: 2 months from today

Vague

- I want to be healthier
- I will walk more often

Developing individualized, person-centered care plans for each member that address all domains

 Integrates the continuum of medical, behavioral health services, rehabilitative, long-term care and social service needs and clearly identifies each provider involved in the individual's care

Workflow supports development of care plans

that include all domains

The member and guardian, as applicable, play a central and active role in development of the plan and should agree on all goals and timeframes



Key Takeaways

The key takeaways from today's webinar include:

- 1. You should have an understanding of the Health Link service, Comprehensive Care Management
- 2. You should understand how to use Population Management for improving health outcomes for Health Link members
- 3. You should be able to develop an Integrated Care Plan for Health Link members



For Discussion....

- What population based management strategies are working for your team, and which do you struggle with?
- How useful are the data tools to your practice? Are you using them to their fullest extent? What do you need to use population data to its fullest extent in managing your clients and achieving better outcomes?
- What successes have you had in the Health Link program? How can you build off that success?
- What areas of your practice have been transformed by your work in the Health Link program and how have those transformations improved outcomes for your clients?
- Where can we be more helpful in supporting your work?





THANK YOU

Appendix



10 Steps to Implementing Population Management

1

Map out all the places (databases, records, etc.) your organization stores information on diagnosis, clinical values (lab results, blood pressure, etc.) and treatment

2

Aggregate all the data you collect into a single database

3

Identify which care gaps you can act on without having to gather additional data

4

Talk with your staff about the difference between population health-based care delivery and patient compliant-based care delivery

5

Focus on quick and easy interventions (such as treatment of hypertension) before long-term interventions (such as weight loss)

6

Select a care gap which is easily and rapidly treated (such as hypertension) and have a care manager generate a list of all patients with this 7

Identify a set of responses to the indicator (e.g., referral to a PCP, patient inquiry/follow-up, med adherence check) & work with treatment team to confirm response & assign a team member to take action

8

Educate staff and patients on the current care gap being pursued

9

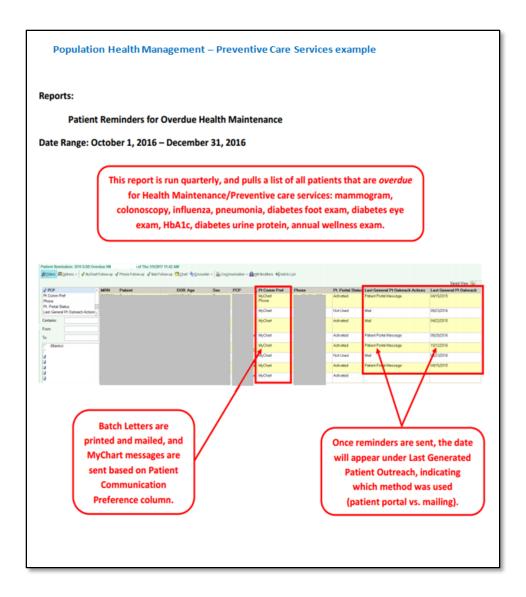
Benchmark your progress as an organization and by teams

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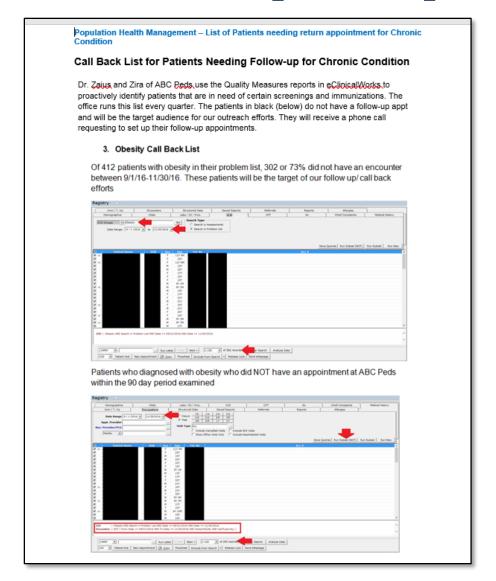
Identify additional data that can be easily collected to address other actionable care gaps



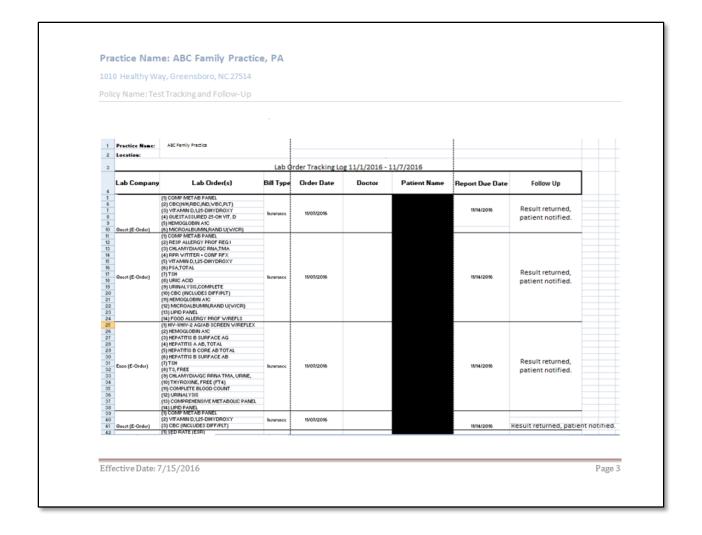
Preventive Care Services Example



Appointment Follow Up Example



Lab Tracking Log Example





Integrated Treatment Plan

Developing Harriet's Care Plan

Goal: "I Want To Get Back to Work"

Strengths

- Actively engaged in mental health treatment to manage her schizophrenia
- Actively willing to take medications for her diagnosis of schizophrenia with support of peers
- ► Has several friends that she socializes with that have diabetes
- Looking forward to having a home health care manager
- Is interested in the money she can save by not smoking
- Looks forward to returning to work

Barriers

- Overweight
- ► Has had multiple primary care providers
- Doesn't feel different when taking HTN medications and therefore does not get prescriptions filled regularly
- Co-workers smoke cigarettes
- Beliefs that using syringes to manage her diabetes is "unclean" and "dirty"
- Three recent hospitalizations related to HTN and diabetes

Barriers, Objectives and Interventions

Barriers, Objectives and interventions				
Barrier	Objective	Interventions		
Harriet wants to sustain smoking cessation in order to improve her health/continue to work however has co-workers that smoke.	Over the next three months, Harriet will show improved physical health as evidenced by remaining smoke free.	 CMHC therapist will provide smoking cessation group for 30 minutes, twice a week, over the next 3 months in order to problem solve barriers faced with smoking cessation at work. CMHC psychiatrist will meet with Harriet once a month for 20 minutes over the next three months to prescribe and monitor impact of smoking cessation medications. Frank, Harriet's co-worker, will go walking with Harriet during work breaks to help her reduce smoking in order to achieve improved health and remain working as a mechanic. 		
Harriet does not feel that the medications for HTN make her feel any different.	Harriet will improve management of her hypertension as evidenced by taking medications daily over the next 3 months.	 Health Home Care Manager will provide care coordination between Harriet and her primary care physician three times a month over the next three months to monitor engagement and outcomes of her physical health. Home Health Nurse will visit Harriet, at her home, once a week over the next three months to provide education, monitor blood pressure and support Harriet's interest in taking medication as prescribed so she can stay out of the hospital. 		
Harriet has beliefs that using syringes to manage her diabetes is "unclean" and "dirty.	Harriet will challenge her beliefs related to syringes as evidenced by giving herself daily insulin injections for a period of 2 months during the next 3 months.	 Peer Support worker, who also has diabetes, will accompany Harriet to weekly diabetes management group in the community to learn about using syringes and managing diabetes. Home Health Nurse will visit Harriet, at her home, once a week over the next three months to provide education, monitor diabetes, and assist Harriet in challenging her beliefs related to syringe use in order to avoid unnecessary hospitalization. 		



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Sample Integrated Care Plan Template

Care Plan Template					
Patient's Name: XXXXX DOB: XX / XX / XX Code Status: XXXXXXX Insurance Info: XXXXXXX □ New Care Plan: I have actively participated in the development of my Care Plan with my Care Manager/Team. •I have a copy and will actively partner with my Team to follow this Care Plan. Patient's Name: Patient's Signature: Date://					
□ <u>Care Plan Update/Change(s)</u> : I have actively participated in the development of my Care Plan with my Care Manager/Team. • I have a copy and will actively partner with my Team to follow this Care Plan. Patient's Name: Date://					
Date	Problem(s)	Goals/Target Date	Intervention Plan	Responsible Party	Evaluation & Follow-Up

